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Mr Neil Slonim  
Slonim Consulting  
5 Talbot Street  
Hampton Victoria 3188

Dear Neil

Please find below a client testimonial for use on your website for your business.

*Slonim Consulting (Neil Slonim) was successfully engaged by the Epworth Foundation (Epworth) to assist it to determine the optimal banking structure which best suited Epworth's needs and then to evaluate, negotiate, recommend and implement a new banking package which met those needs.*

*The key aspects of the banking structure required by Epworth and successfully provided by Slonim consulting were:*

- *limits which provided headroom for future growth opportunities*
- *accommodation of all of Epworth's banking needs*
- *competitive pricing including one-off establishment costs*
- *covenants, facility conditions, undertakings and reporting requirements which are manageable and not unduly onerous or restrictive*
- *flexibility to expand limits and potentially introduce new lenders without significant additional costs*
- *funding term*

*Through this process Slonim Consulting was a key element of an informal tender process and then provided the expertise to collate and review the final proposals thereby enabling a recommendation to be made to the Epworth Foundation Board Finance Committee.*

*Other services provided by Slonim Consulting included liaison with Lawyers and Valuers.*

*Throughout this process Neil Slonim interacted with Epworth staff in a way which maximised the learning outcomes for these individuals.*

Yours sincerely

Alan R Kinkade  
**Group Chief Executive Officer**  
**Epworth HealthCare**