

**Steven Hallis Personnel Services Pty. Ltd.**

Trading as Hallis ABN 32 007 241 223  
Level 7 60 Albert Road South Melbourne Vic 3205  
Tel + 61 (0)3 9674 9674 Fax + 61 (0)3 9696 3415

[www.hallis.com.au](http://www.hallis.com.au)

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The GFC had a dramatic impact on the recruitment and labour hire industry and our business suffered like many others. At the same time we were engaged in a dispute with a minority shareholder and we needed to deal with our bank's concerns about how these events might impact on us.

Neil Slonim was referred to me by a former relationship banker and we engaged him to assume primary responsibility for developing and implementing strategies for resolving our bank's concerns as well as the shareholder dispute whilst my team and I focussed on restructuring the business to reflect the changed market conditions.

Neil's considerable banking experience allows him to accurately predict how the bank would respond to various scenarios. He communicates with the bank on a "banker to banker basis" and it is clear that the bank is pleased that we have someone of Neil's calibre and reputation supporting us. This has substantially reduced our anxiety levels enabling us to fully focus on operational matters.

His independent and practical approach to commercial dispute resolution enabled a difficult shareholder dispute to be commercially, promptly and satisfactorily settled thereby avoiding the costs, risks and time associated with litigation.

Having been instrumental in enabling us to get the business back on track, Neil is now providing operational and strategic advice which is optimizing our performance, enterprise value and options.

Neil has become a trusted advisor and we consider ourselves fortunate to have him on our team.

